

INTERNATIONAL JOURNAL ON INFORMATICS VISUALIZATION

journal homepage: www.joiv.org/index.php/joiv

Cluster Analysis of Japanese Whiskey Product Review Using K-Means Clustering

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Abstract— Since 2008, the Japanese whiskey business has grown steadily. Overall, the whiskey market (at factory price) is expected to reach \$2.95 billion in 2019, accounting for 8.6 percent of the entire alcoholic beverage industry. The rise in popularity of Japanese whiskey is associated with the country's growing international reputation. Founded 1985 as an independent bottler, Master of Malt was the first company to service clients who ordered single malt whiskey through the mail-order system. Master of Malt's omnichannel approach encompasses all channels available to the company. Known as their 'omnichannel,' this refers to the organization's capability to provide speed and precision from any place at any time. As their brand has grown over the years, they have used various marketing strategies, including a website redesign and rebuild that involved the creation of all relevant content and designing and constructing landing pages for their website. Following a clustering technique, we discovered that the data is being divided into four distinct groups and that these clusters may serve as a recommender system based on the occurrence of terms in each of the categories. Our summarizing component combined phrases related to the exact subtopics and provided users with a concise summary and sentimental information about the group of phrases.

Keywords-K-Means clustering; Japanese whiskey; omnichannel.

Manuscript received 12 Apr. 2022; revised 23 Jan. 2023; accepted 2 Sep. 2023. Date of publication 31 Mar. 2024. International Journal on Informatics Visualization is licensed under a Creative Commons Attribution-Share Alike 4.0 International License.



I. INTRODUCTION

According to the Ministry of Finance, the Japanese whiskey industry has consistently increased since 2008. On an annual basis, the overall whiskey market (at factory price) was predicted to reach \$2.95 billion in 2019, accounting for 8.6% of the total alcoholic beverage market [1]. The increase in consumption is believed to be linked to the growing international recognition of Japanese whiskey as a premium product of superior quality. In 1985, Master of Malt was established as an independent bottler, and it was the first firm in the world to handle customers who placed orders for single malt whiskey over the mail. When a firm can deliver speed and precision at any time and from any place, it is called its omnichannel capability. To provide a smooth purchasing experience, the omnichannel strategy incorporates all accessible channels [2]. Master of Malt redesigned their website in 2010, and they've continued to invest in two things since then: people and technology. Over the years, they have used several methods to promote their brand, including a further redesign and rebuild that included producing all critical content and designing and developing landing pages for their website.

With customer reviews, there are various things we can do to enhance the overall quality of our products. To check if we could identify any topics, we might calculate the frequencies of terms or word combinations that appear in a subject and see if we could find any issues that way. Modern natural language processing (NLP) models have advanced to a high level of sophistication. They can be trained to determine that two texts are semantically identical even when the wording is significantly different. [3]. A model of this kind was developed [4]–[6] and utilized to group customer input into subjects, resulting in a more compelling customer feedback monitoring process.

II. MATERIALS AND METHOD

An in-depth pattern of grouped item categories was discovered by applying the k-means clustering technique in this research [4]. This investigation results in an automated classification model that can effectively categorize the items. An online shop website in Malaysia has been used to group ecommerce items. This research gives a step-by-step cluster analysis utilizing k-means clustering to group the products. The findings reveal that e-commerce goods were divided into three clusters, each with its features. This clustering approach can act as a recommender system based on the number of times a word appears in each cluster.

This research [5] focuses on social network analysis to understand the behavior and structure of a social network. The research and study of data mining communities and social network analysis have multiplied. Interactions on such social media sites generate massive data since billions of active users keep their accounts current. Academics and industry must understand and anticipate the behavior of such online social networks. They are focusing on Twitter data in this research. In this paper, tweets are retrieved, processed, evaluated, and represented geographically. The study's primary purpose is to show users' tweets in a particular region and to visualize grouped tweets based on geographical information. To cluster the tweets, utilize the k-means clustering technique. The number of clusters in the k-means algorithm is specified and chosen at random or derived from the data set using the Elbow approach. The elbow technique runs the k-means clustering algorithm on a dataset for a range of values and calculates the sum of squared errors. Using the Elbow approach, they utilize the k-means clustering technique based on the geotagged information after determining the number of clusters necessary for the dataset.

This study [6] focuses on patent trends. They look at patent trends via the lens of text clustering. They create a vector space for patent documents based on the TF-IDF (Inverse Document Frequency) model and apply the k-means method to text clustering. This study develops a PTA software system that analyzes and mines patent data using artificial intelligence and big data technologies. They concentrate on patent text processing in Chinese in this work. As a result, the CNKI patent database is the primary system data source. After acquiring the patent information data, they extract the abstract and sovereign text content. However, the extracted text cannot be utilized since it is a whole paragraph. Word segmentation aims to divide patent text phrases into Chinese vocabulary segments. In the Chinese context, various terms known as "stop words" have no effect or link to the original meaning of the patent. While segmenting the patent text, stop words must be filtered. As a result, they transform unstructured text data types into numerical values that may be processed using the Vector Space Model (VSM). They employ the conventional k-means approach to find the initial center. The silhouette coefficient is used in this study to identify the initial cluster center and the number of clusters. They produce many cluster centers randomly and then compute the silhouette coefficient of each cluster center's clustering findings. The system has four primary modules: the patent search module, the patent categorization module, the patent trend prediction module, and the patent cluster analysis model. The text clustering result may be represented in various ways, including E-Charts diagrams.

CRISP-DM (Cross Industry Standard Process for Data Mining) is a standardized paradigm. The standard specifies six distinct stages that must be completed one or more times [7]. It has a global presence is one of the most often utilized analytics models. It looks for datasets' patterns, trends, and

correlations [8]. As shown in Figure 1, those are the steps followed in CRISP-DM.



Fig. 1 Cross-Industry Standard Process for Data Mining

A. Business Understanding

The business comprehension phase is concerned with determining the precise objectives and needs for data mining. In this section, you'll spell out the business success criteria you'll use to assess if the project was a financial success. This phase creates a primary method for achieving business and data mining objectives [8].

B. Data Understanding

As part of the data comprehension process, an effort is made to get a preliminary overview of the available data and its quality. This entails determining if all of the needed data (to achieve the data mining objectives) is accessible and devising a strategy for deciding which data is required. First, you explain the collected data, including the format, amount, and any additional surface characteristics detected. Choose if the data obtained meets your needs. During this trial, you may encounter unexpected program (or hardware) constraints, such as limits on the number of cases or fields or an inability to read the data formats of your sources.

C. Data Preparation

One of the most critical and time-consuming data mining components is data preparation. Data preparation is expected to require 50–70 percent of a project's time and effort. The data preparation step generates a final data collection that will be the foundation for the following modeling phase. This includes adding derived attributes, which are new attributes that combine existing characteristics in the same record [9].

D. Modelling

The analytical heart of the data mining process is modeling. This is where modeling approaches are chosen and used. Many modeling approaches require certain data assumptions, such as that all characteristics have uniform distributions or that no missing values are permitted. There are often many factors that may be modified with every modeling program [9].

E. Deployment

After data preparation, model development, and model verification, the chosen model is employed in the deployment

step. The acquired information must now be processed and given to the client to be used without difficulty. A specific monitoring process plan is required for the project to monitor the deployment of the data mining result(s). This strategy considers the unique kinds of deployment. The appropriate planning of a maintenance strategy aids in avoiding unduly extended periods of inaccurate data mining result consumption [10].

F. Clustering

Clustering is categorizing a population or collecting data points and allocating them to cluster groups based on their commonalities [10]. Clustering is the technique of arranging data items into disconnected groups such that data within the same cluster are similar, but data from other sets differs [11]. Clustering is one of the essential tasks in exploratory data analysis [12]. It involves the unsupervised categorization of patterns into groups. Clustering's primary purpose is to get insight into data.

G. K-Means Algorithm

The K-means clustering technique is a partitioning, clustering, and unsupervised learning approach based on centroid values [13]. Because it is simple and easy to implement, versatile in almost every aspect of the algorithm (initialization, distance function, termination criterion, etc.), and has a time complexity that is linear in N, D, and K (in general, D N and K N), the K-Means algorithm is the most widely used partitional clustering algorithm. K-means, on the other hand, have several drawbacks [14]. For starters, it requires the number of clusters, K, to be specified; it can only detect compact, hyper spherical clusters that are well separated; and it is sensitive to noise and outlier points, as even a few such points can significantly influence the means of their respective clusters [14].

$$E = \sum_{i=1}^{k} \sum_{p \in C_i} dist(p, c_i)$$
(1)

E is the sum of the squared error for all objects in the data set; $dist(p, c_i)$ r resents the cluster; p is the point in space representing a given object; c_i is the centroid of cluster C_i [9].

H. TF-IDF Algorithm

TF-IDF (term frequency-inverse document frequency) is a typical term weighting system for representing textual documents as vectors. The TF/IDF is used for classification, visualization, retrieval, clustering, etc. The weight xij refers to the word t in document di and is often a three-part product.; one which depends on the presence or frequency of t_i in d_i [15]. TF-IDF's most common weighting is

$$x_{ij} = TF_i \cdot IDF_j \cdot (\sum_j (TF_{ij} IDF_j)^2) - \frac{1}{2}$$
 (2)

III. RESULT AND DISCUSSION

Data exploration is the first step in the data mining process; during this phase, the dataset will be accessed and processed following the algorithm's specifications. In this study, we used RapidMiner to process the data, and we will analyze it using TF-IDF and K-Means Clustering to find patterns.

A. Data Collection

The data for this study was derived from MasterofMalt's database of Japanese Whiskey Products, which is available online. There are 1121 entries in this collection for Japanese whiskey reviews. RapidMiner can use the data since it is already in excellent condition.

Bottle_name	Brand	Title	Review_Content
The Yamazaki Single Malt Whisky - Distiller's Reserve	Yamazaki	Overpriced di	Dull taste. High pr
The Yamazaki Single Malt Whisky - Distiller's Reserve	Yamazaki	Delicious	Delicious! sugare
The Yamazaki Single Malt Whisky - Distiller's Reserve	Yamazaki	Good for begi	I am not a whisky
The Yamazaki Single Malt Whisky - Distiller's Reserve	Yamazaki	Yamazaki Tut	This is a terrible Y
The Yamazaki Single Malt Whisky - Distiller's Reserve	Yamazaki	Very Nice	First time and I lik
The Yamazaki Single Malt Whisky - Distiller's Reserve	Yamazaki	Unworthy of a	l can't believe
The Yamazaki Single Malt Whisky - Distiller's Reserve	Yamazaki	Japanese Ya	My friend brought
The Yamazaki Single Malt Whisky - Distiller's Reserve	Yamazaki	Delicious.	Nice. I like some
The Yamazaki Single Malt Whisky - Distiller's Reserve	Yamazaki	Yamazaki Dis	Stands against GI
The Yamazaki Single Malt Whisky - Distiller's Reserve	Yamazaki	Can't Wait	Recommended b

Fig. 2 Review of Japanese Whiskey Products

As seen in Figure 2, the data has four attributes: Bottle name, Brand, Title, and Review content. Each property is described in detail in Table 1 below.

	TABLE I					
	ATTRIBUTE DESCRIPTION					
Attributes	Descriptions					
Bottle Name	Each brand has its bottle name. Additionally, this property provides the age of each whiskey.					
Brand	The name of the Japanese distillery that produces the whiskey.					
Title	The reviews' titles					
Review Content	The Product Review's Description					

B. Data Preprocessing

This section contains the data preparation stage. This section will explain the data preparation step, which includes converting a nominal attribute to text, choosing the attribute that will be utilized in the clustering process, and converting the data into tokens to be used in the clustering process [16]. This process in RapidMiner is shown in Figure 3.



Fig. 3 Data Preprocessing Steps

1) Nominal to Text: This step converts the nominal characteristics type from numeric to textual. This step will convert all nominal properties to string attributes, which will be helpful later. Because it can only be provided with strings and not nominal characteristics, changing the nature of these attributes will be beneficial later in the tokenization process.

2) Select Attributes: Following converting the attribute type to string, the following step is to pick the attributes to use in the clustering process. In this study, we shall discuss two characteristics: The title and Review content attributes include data about the product reviews. As shown in Figure 4, the dataset that has been applied Nominal to text and selects the attributes process has only two attributes: Title and review content.

Title	Review_Content
Overpriced dissapointment	Dull taste. High price. No finish. Over-hyped and disapp
Delicious	Delicious! sugared red fruits and sweet with a morish, c
Good for beginners. i know c	I am not a whisky expert but i really love the taste. The e
Yamazaki Tutorial	This is a terrible Yamazaki. Very young, unsherried, no f
Very Nice	First time and I like it - fresh but not thin and a sweet de
Unworthy of al the hype over	I can't believe all these commenters who are fawni

Fig. 4 Dataset after selecting the attributes.

3) Tokenization: This section will divide the text of a document into tokens. Tokenization is an NLP (Natural Language Processing) approach that splits a text into tokens, words, or phrases. These tokens are utilized in further processing. Tokenization aids in the identification of significant terms. To separate tokens, white space, line breaks, or punctuation marks are used [17]. White spaces and punctuation are not included in the tokens generated. It is challenging to tokenize documents that lack white spaces. Tokenizers ensure the document's dependability. This process will produce tokens of a single word, the best choice, before eventually constructing the word vector [18].

4) Filtering Stopwords: Stop words often have no special meaning, such as a, an, the, of, and so on. A list of stop words is created and compared to the original content. If a term is on this list found, it is removed from the original text. When matching queries to documents, stop words have no value [19]. Consequently, removing the stop words did not impact the page's semantics. We will utilize the RapidMiner stop words list in this study since it already has all the stop words in English.

5) *Transform Cases:* This section will transform all the characters to lower cases.

Word	Attribute Name	Total Occurences	Document Occurences	
absolutely	absolutely	45	45	
alcohol	alcohol	45	39	
amazing	amazing	73	63	
auction	auction	57	40	
bad	bad	37	34	
balanced	balanced	41	37	
beautiful	beautiful	37	35	
bit	bit	86	70	
blend	blend	75	59	
blended	blended	53	44	
bottle	bottle	297	225	
bottles	bottles	75	62	
bought	bought	69	63	

F1g. 5	Clustering	resu	lt
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Bottle, Japanese, whiskey, smooth, and friendly are some of the most frequently used terms, each having over 200 occurrences. A new property displays each term and its total occurrences following the tokenization process. As shown in Figure 5, Cluster 1 has 137 items, whereas Cluster 2 contains 124. Cluster 3 has 193 items, whereas Cluster 4 contains 667.

The authors focus more on the modules and techniques and perform statistical calculations while processing and exploring data sets using RapidMiner. The authors' first step was to implement the TF-IDF algorithm. The Term Frequency-Inverse Document Frequency (TF-IDF) technique effectively estimates the weight of each frequently used word. This approach computes the term frequency (TF) and the Inverse Document Frequency (IDF) values for each token (word) in the corpus [18]. As a result, the initial step for authors is to check for the TF value to identify how often a word occurs in a manuscript. The more frequently a term appears, the more valuable it becomes. Figure 6 depicts the outcomes of the five stages outlined above, including the IDF scoring. After the frequency term was determined, the TF findings of this research consisted of 86 columns, indicating that 86 terms satisfied the minimal support of 20%.

absolutely	alcohol	amazing	auction	balanced	beautiful	blend	blended	bottle	bottles	bought	bourbon	carame
0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0.143	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
0	0.503	0	0	0	0	0	0	D	0	0	0	0
0	0	0	0	0	0	0	0	0.339	0	0	0	0
0	0	0	0	0	0	0	0	D	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	D	0	0	0	0
0	0	0.482	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
0	0.503	0	0	0	0	0	0	0	0	0	0	0
0	0.787	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0.127	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
0.196	0	0.176	0	0	0	0	0	3	0	0	0	0

Fig. 6 Dataset after Tokenize and Filtering Stopwords.

C. Clustering Process

After the data preparation and preprocessing are done, the next is to do k-means clustering. In this research, the author is using the k-means method from RapidMiner. The k-means algorithm determines a set of k clusters and assigns each example to precisely one cluster [20]. A cluster is defined by the position of the center in the n-dimensional space of the Attributes of the ExampleSet [21-25]. Some researchers use process clustering in their research to obtain valid results [26-30]. The similarity between Examples is based on a distance measure between them. Figure 7 shows 10 sample keywords and which cluster they belong to.

Attribute	cluster_0	cluster_1	cluster_2	cluster_3
absolutely	0.006	3.009	0.009	0.022
lancole	0.029	0.001	0.013	0.014
amazing	0.021	0.017	0.012	0.029
aucton	0	0.167	0	0
balanced	0.010	0.003	0.021	0.012
barrel	0.005	0	0.001	0.038
seautiful	0.015	8	0.013	0.018
lend	0.002	0	0.052	0.018
slended	0.003	8	0.025	0.027
ctie	0.024	0.091	0.050	0.053
cties	0.009	0.099	0.008	0.015
lought	0.017	8	0.017	0.028
iourbon	0 006	0	0.005	0.021
aramel	0.007	0	0.012	0.015
ask	0.002	0.348	0.001	0.007
offey	0	0	0	0.035
complex	0.015	0.001	0.021	0.025

Fig. 7 Clustering result

This cluster has some intriguing data. Bottle, price, Japanese, Yamazaki, year, nose, time, value, bottles, Japan, and so on are all found in Cluster 1. Malts, review, lottery, year, blend, fantastic, discover, and other terms appear in Cluster 2. Smooth, sweet, drink, flavor, Japanese, fantastic, vanilla, bottle, alcohol, love, beautiful, and other words appear in Cluster 3. Whiskey, excellent, smooth, incredible, good, ultimately, love, flavors, and other words appear in Cluster 4—some words, such as Japanese, years, bottles, and fruity, fit into several clusters.



Fig. 8 RapidMiner Modules

Figure 8 shows each RapidMiner module, from preprocessing through clustering. Following the clustering procedure, three further phases are added.

- Multiply: This method will duplicate the data obtained from the clustering process, resulting in two copies.
- Aggregate: This method will perform the average function on each of the columns in the dataset.
- Transpose: The data from the previous step will be transposed in this process so that the current rows will become columns.

To see the result on each cluster more clearly, the authors will show each cluster in Word Cloud. A word cloud is a collection, or cluster, of words in various sizes on a computer screen. The larger and stronger the word appears, the more often it is referenced inside a specific text and the greater the importance of the term is deemed to be. Figure 9 displays a word cloud for Cluster 1, Figure 10 shows a word cloud for Cluster 2, Figure 11 displays a word cloud for Cluster 3, and Figure 12 shows a word cloud for Cluster 4.



Fig. 9 Words Cloud of Cluster 1

Cluster 1 concentrates on each company and the excellent feedback from their clients. This cluster explains the characteristics of Japanese whiskey from the viewpoint of consumers who do not reside in Japan. MasterofMalt might utilize this kind of information to improve the quality of their whiskey.



Cluster 2 contains information regarding the bottle name, The Yamazaki Single Malt Whiskey. This cluster displays what foreign consumers have to say about this specific product. MasterofMalt might utilize Cluster 2 to provide the brand with further in-depth analysis.



Cluster 3 offers information regarding the good and bad comments that were left on the website. This cluster indicates that the majority of customers are pleased with the product.

that the majority of customers are pleased with the product. MasterofMalt might use the information from Cluster 3 to promote one of the favorable reviews and showcases to potential customers by using the information from Cluster 3.



Fig. 12 Words Cloud of Cluster 4

Cluster 4 provides information regarding whiskey and general reviews of other products. This cluster displays the overall ratings of Japanese whiskey, which has received favorable feedback from international buyers. As a result of this information, MasterofMalt may be able to encourage more manufacturers to market their goods internationally via the use of MasterofMalt.

IV. CONCLUSION

This research offers a strategy for cluster analysis of Japanese whiskey goods based on consumer feedback. Our summarizing component worked by grouping phrases about the exact subtopics and providing users with a concise summary and sentiment information. To overcome the subtopic issue, we used a clustering technique. The experimental findings show that the data are classified into four unique categories. The result of that is word clouds representing 4 clusters. These clusters show unique reviews about whiskey. This clustering approach may function as a recommender system based on words in each cluster.

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